

WHO. WHAT. WHY.

INSIDE IRON GATE

IRON
GATE
YEAR REPORT

HARD QUESTIONS

STRAIGHT ANSWERS

CLEAR INFORMATION

ABOUT US



IRON GATE is a community food center located in downtown Tulsa, but we provide more than a meal. We offer a safe, friendly and welcoming place. Although we are housed in Trinity Episcopal Church, Iron Gate is a standalone 501(c)3 and is not religiously affiliated.

OUR MISSION AND PHILOSOPHY

Iron Gate's mission is simple. We feed the hungry of Tulsa—every day. We feed people in three ways, through our community meal, grocery pantry and Kids Pantry.

We call those who eat at Iron Gate our “guests” because we invite them to eat with us. Our philosophy is we are all guests on this earth and guests treat one another with courtesy, kindness and respect.

OUR VISION

To be a friendly, welcoming place where all are greeted with a smile—a place of comfort, wholesome food and a temporary respite from the major problems awaiting our guests outside our gates, including unemployment, poverty, health care, shelter, transportation and more.



TOM RAINS
IRON GATE BOARD CHAIR

Iron Gate's mission is "To feed the hungry and homeless of Tulsa -- every day." EVERY DAY! Our soup kitchen serves hot meals 365 days a year. We provide healthy Kids Packs to every child that comes through our doors, and our food pantry provides grocery bags three times a week. Iron Gate is truly a basic needs service agency – we provide food.

None of this can happen without you – our donors, our volunteers, our food and service providers and our dedicated staff. Thank you for your continued support.



CONNIE CRONLEY
IRON GATE EXECUTIVE DIRECTOR

As Charles Dickens wrote, "It was the best of times, it was the worst of times." Last year for Iron Gate, both conditions were stirred together.

The worst disappointment was the failure to acquire a property for a new facility, an effort that raised some neighborhood resentment. The best thing that came from that public effort was a huge groundswell of support from people championing our mission.

The year sparkled with bright spots and happy news: the Hosting for a Cause home parties, our big special events (Founders' Dinner and Cooking for a Cause,) the festive Native American Day, financial support from the faith community, a steady stream of volunteers, case managers from other agencies that connect our guests with the services they need and—most of all—being able to feed everyone who came to us for food assistance.

The economy may be edging toward recovery, but food insecurity is still high. In Oklahoma 1 in 6 doesn't know where the next meal is coming from. At Iron Gate, we see a growing number of working poor families asking for food assistance from our emergency grocery pantry. These are our neighbors and our own families. They have taught us this hard lesson: You don't have to be homeless to be hungry.

2015 YEAR IN REVIEW

HOW DO WE DEFINE SUCCESS?

We are an emergency food assistance program. If we can feed everyone who comes through our gates hungry today, we consider ourselves successful.

They are more than NUMBERS to us, they are people in need.

237,638

The number of meals served at the soup kitchen in 2015

40,230

The number of people fed by the grocery bags distributed to 14,008 households.

16,246

The number of Kids Packs given to the kids who visit Iron Gate

4,421

The number of people who volunteered at Iron Gate in 2015

13,837

The total number of volunteer hours during 2015

\$297,495.50

THE VALUE OF VOLUNTEER HOURS TO IRON GATE IN 2015

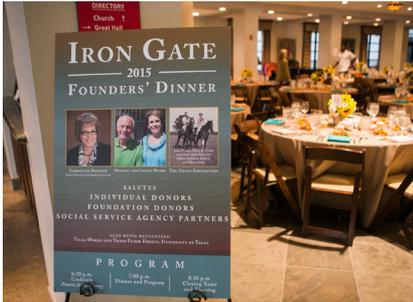


HOW WE DID IT.

Volunteers are the heart of Iron Gate. Our gate is open every day and, with the help of our volunteers, we feed guests through our soup kitchen, grocery pantry and Kids Pantry.



HIGHLIGHTS OF THE YEAR



FOUNDERS DINNER

Our annual spring fundraising dinner is our way of thanking individuals, organizations and social service agency partners for their support of Iron Gate. This year we celebrated Carmelita Skeeter, Michael and Leslie Moore and The Oxley Foundation. Also recognized were the Tulsa World, Third Floor Designs and the University of Tulsa.



ICE CREAM PARTY

Over the summer we set a fundraising goal with high stakes. Our generous donors met our goal so we were able to throw an ice cream party for our young guests.



SPONSOR A DAY

Board Chair Tom Rains and his golf group sponsored a day financially, and volunteered during our grocery pantry, serving 87 households and 100 children.



COOKING FOR A CAUSE

Iron Gate's biggest fundraiser of the year is comprised of ten amazing local chefs in ten live kitchens with cooking demonstrations and wine pairings. This year our honorary chair was Dr. Gerard Clancy, right.

THE NUMBERS

STATEMENT OF FINANCIAL POSITION

2014 Audited and 2015 Unaudited Financials

	2015	2014
ASSETS		
Cash and cash equivalents	\$1,943,192	\$171,358
Tulsa Community Foundation	47,899	108,800
Prepaid expenses	-	25,929
Promises to give	1,256	1,256
Pledges receivable	2,361,972	76,961
Furniture & equipment, net of accumulated depreciation	<u>62,672</u>	<u>64,689</u>
Total Assets	<u>\$4,416,991</u>	<u>\$448,993</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$996	-
Line of credit	75,000	50,000
Deferred grant revenue	<u>39,004</u>	<u>40,000</u>
Total Current Liabilities	<u>\$115,000</u>	<u>\$90,000</u>
NET ASSETS		
Unrestricted	\$226,689	\$358,993
Temporarily Restricted - Capital Campaign	<u>4,075,302</u>	<u>-</u>
Total net assets	<u>4,301,991</u>	<u>358,993</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$4,416,991</u>	<u>\$448,993</u>

STATEMENT OF ACTIVITIES

	2015	2014
REVENUE		
Unrestricted	\$1,268,863	\$1,213,528
Temporarily Restricted- Capital Campaign	4,075,302	-
Total Revenue	<u>\$5,344,165</u>	<u>\$1,213,528</u>
EXPENSES		
Food, payroll, supplies, administrative expenses, unclassified costs and depreciation		
Total expenses	<u>\$1,476,478</u>	<u>\$1,308,264</u>
OTHER INCOME		
Other income	\$75,275	-
Interest and dividend income	36	1,446
Total other income	<u>75,311</u>	<u>1,446</u>
Change in net assets	3,942,998	(93,290)
Net assets (beginning of year)	<u>358,993</u>	<u>452,283</u>
Net assets (end of year)	<u>\$4,301,991</u>	<u>\$358,993</u>

2015 IN-KIND DONATIONS

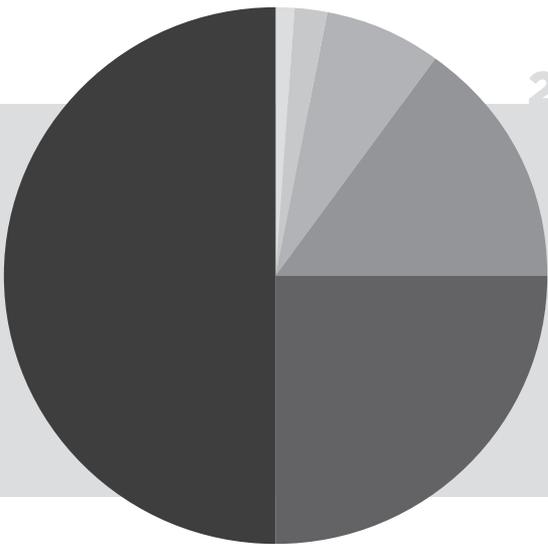
Volunteer labor	\$297,495
Administration and Marketing	75,000
Food	559,268
Trinity church facilities	72,000
Clothing	8,000
Total In-Kind Donations	<u>\$1,011,763</u>

REVENUES

WHERE OUR MONEY COMES FROM?

We raise our operating funds from private foundations, individuals, special events, faith community, businesses and organizations. Although located in Trinity Episcopal Church where we enjoy donated rent and utilities, we receive no cash support from the church.

2015 REVENUES

- 
- | | |
|------------|----------------------------|
| 50% | foundations |
| 25% | special events |
| 15% | individuals |
| 7% | sponsor a day underwriting |
| 2% | corporate |
| 1% | faith community and other |

CAPITAL CAMPAIGN

This year we launched a quiet phase of a capital campaign to build our own facility that will make Tulsa proud. Why do we need a new space? Our current dining room, housed in a crowded church basement, only holds 127 people. Our soup kitchen serves more than 200 people every day and our grocery pantry distributes grocery bags to 300 families a week. Our operations are beyond capacity for the space we have now.

QUESTIONS

IS EVERYBODY WHO EATS AT IRON GATE HOMELESS?

No. It was that way when we began making sandwiches for the downtown homeless in 1978. Now, it's not homelessness that pours through our gates every day, it is poverty and hunger. Recent reports say 17 percent of Tulsa county's population is at or below the poverty level, which is \$23,000 for a family of four.

Food Insecurity refers to the state of not having consistent access to enough food for an active, healthy lifestyle. The number of food insecure Oklahomans surpasses the national average. The food insecurity percentage is higher for our children: one in four kids in Oklahoma is at risk of going to bed hungry.



WHERE DO YOU GET YOUR FOOD?

Half the food we serve comes from a partnership with the Community Food Bank of Eastern Oklahoma or is purchased through the Community Co-op deeply discounted. The rest we purchase from other sources such as U.S. Foods and Save-a-Lot. Reasor's and Panera Bread donate food every week and John Knox Presbyterian Church conducts a monthly canned food drive.



MORE QUESTIONS



WHAT IS OUR “GUEST CHOICE” GROCERY PANTRY?

A self-serve grocery pantry with basics and fresh produce. Our grocery pantry is open on Tuesdays and Thursday from 11:45 a.m. - 1 p.m. and Saturdays from 11 a.m. - 12:30 p.m. Guests can get grocery assistance from our pantry once a month. We distribute more than 300 grocery bags of groceries a week, many to families with children.

WHAT IS A KIDS PACK?

The Kids Pantry distributes a Ziploc bag of kid-friendly, healthy snacks to every youth served by Iron Gate, either through the grocery pantry or soup kitchen. Each bag contains either a juice or shelf-stable milk and four other healthy snacks. In 2015, we gave out 15,973 Kids Packs.



WHAT DOES IRON GATE DO TO MOVE PEOPLE TO SELF-RELIANCE?

The goal of some agencies is to help people learn new life skills, get sober, move into housing or find help for mental illness. At Iron Gate, we are part of a city-wide effort to get people out of the cycle of poverty, homelessness, mental illness and addiction. Our part is at the very beginning. We are an “emergency basic needs” agency. Our mission is simple: we feed hungry people. Once the basic need for food is met, people can go on to solve other problems.



We are not a shelter and we are not case managers, but we try to guide our guests toward services they need. We work regularly with the Veterans Association Homeless Program, Indian Health Care Resource Center, Family and Children’s Services Homeless Outreach Team, HOPE Testing, 12&12, Lawyers Fighting Hunger and other community partners.

A Way Home for Tulsa is a consortium of agencies dedicated to ending homelessness in Tulsa. This group says, “Iron Gate is an integral part of the path out of poverty and homelessness.”

LEADERSHIP

BOARD OF DIRECTORS 2015

Tom Rains, CHAIR

Aaron Massey,
VICE CHAIR OF FINANCE

Shane Saunders,
VICE CHAIR OF DEVELOPMENT

Matt Barnard, TREASURER

Susan Ellerbach, SECRETARY

Catheryn M. Ackenhausen

Mark Barcus

Cherrah Giles

Mary Ann Hille

Felix Jones

The Rev. Stephen McKee,
EX OFFICIO

Mike Moore

The Rev. Canon John C.
(Jack) Powers

Hugh Robert

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Mindy Stephens

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M. Teresa Valero

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